

# InterViews Online

provided by Mandrake

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## A Point of View Industry Review

- Communications
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Mandrake, one of Canada's foremost executive search firms, is pleased to provide you with our monthly online newsletter.

- Each issue focuses on human resource management strategies and issues facing today's modern organizations.
- Also included is an activity summary for Talent (executives on the move) and Corporations (stock quotes).
- InterViews Online is part of a coordinated, multi-tiered initiative that delivers on Mandrake's mission statement: *Causing Organizations and People to Fulfill their Purpose.*



Mandrake

June 2009

### Gobi run: Over \$30,000 raised for nabs to date!

Stéfan Danis, CEO of Mandrake and NEXCareer, will be running the Gobi Desert in less than two weeks! Stefan is using this personal challenge to raise funds for the unemployed through NABS Canada.

Stefan began with a goal to raise \$25,000 and in return he has offered NEXCareer services to all who pledged him. His effort seems to have resonated with the community and over \$31,000 has been raised so far. He is not stopping there. Danis hopes to raise as much while he actually races. His **daily updates** will be available through the racing the planet website. Words of **encouragement** will be much appreciated. Stefan will run 6 marathons in six days!

If you can contribute, please consider it. You will get a tax receipt for all donations over \$50 and a NEXCareer service voucher for all donations of \$100 and up.

A tax receipt is issued by NABS to all pledging \$50 or more. Donations can be made at [www.gobi4nabs.com](http://www.gobi4nabs.com).

### Mandrake Marine Unit to participate in the inaugural Nail and Sail event

Helping children around the world get the chance to play has never been this much fun! That's the idea behind the inaugural Nail and Sail Event, which aims to raise funds for Right To Play, the international humanitarian organization working to create a healthier and safer world for children through the power of sport and play.

Mandrake's Mariners will be thrashing and splashing their way to victory on June 25 - Please donate what you can, because We will definitely need power tools! And if that doesn't get you to open your wallet, think of the children...

Click here to donate: [my.e2rm.com/TeamPage.aspx?teamID=102304&LangPref=en-CA](http://my.e2rm.com/TeamPage.aspx?teamID=102304&LangPref=en-CA)

To register a team and start raising funds, visit [www.naillandsail.ca](http://www.naillandsail.ca).

### 17th annual Skate For Kids raises nearly \$25,000

On May 2nd, 10 corporate hockey teams laced up their skates and played along side former NHLers including: Wilf Paiement, Dan Daoust, Gary Leeman, Bill Derlago, Tim Trimper, Pat Graham, Shayne Corson, Steve Thomas, Dave Gardner, Mike Pelyk, Steve Thomas, Scott McLelland, Craig Mills, Tony Currie, Ken Strong and Lou Franceschetti.

The games were spirited, friendly and generally quite close in score. The smiles on the faces of the corporate (and NHL) players told the tale of a fun day of competition. Thanks to the following organizations for icing a team: Cundari ; Dufferin Concrete; First Title ; Gazzola Paving; Grip; Leo Burnett; National Post; Royal LePage West Realty; Strada Aggregates and Young & Rubicam . The event could not have been a success without the support of our sponsors: Adnews.com; National Post; Canada Bread; SportCheck; Danone; Maple Leaf Consumer Foods; Somerset Entertainment; Live clean; Clublink Corp.; Colliers Intl.; CSC Apparel; Energizer; Frank Micallef; Frito Lay; Insight Sports; Curtis Coffee, Molson Breweries; NHL; Octagon Marketing; Redbull; National Post; Subway Restaurants and Clockwork productions Inc. Proceeds go to National Advertising Benevolence Society and St Michael's College School Bursary program. Thanks to our great partners at NABS and St. Mike's for another successful year!

Founded in 1991 by Mandrake Partners Stephen Milic; Harold Perry and Stefan Danis, Skate For Kids has raised nearly \$700,000 for various Childrens' charities since its inception.

In Memoriam : We want to particularly acknowledge the contribution of the late Peter Zezel, who played with Skate For Kids for many years, and, even just weeks before his untimely passing offered to play in as many games with Skate For Kids as we needed him. Peter gave of himself tirelessly and fully and was a big supporter of childrens' charities. We miss him dearly and extend our condolences to his family.

If you or someone you know would like to enter a team for 2010, please go to our web site [www.skateforkids.com](http://www.skateforkids.com) or contact Stephen Milic at 416-922-5600 x213 or [milic@mandrake.ca](mailto:milic@mandrake.ca).

### **Marketing Hall of Legends 2010 Voting, Coming Up**

The 2010 Independent Judging panel met on Thursday, April 2nd and have selected and shortlisted nominees for the 2010 Marketing Hall of Legends. The executive committee of Marketing Hall of Legends Canada would like to thank the judges for their committed work in this crucial part of the selection process.

The next step is to select Visionary and Enabler inductees. Judges have created a shortlist for each category and a unique link will be sent to CMO, CEO level marketers in the country. If you believe you should have a say, email Dijana Cosic and she will send you the voting link if you qualify: [cosic@mandrake.ca](mailto:cosic@mandrake.ca)

### **2010 Independent Selection Panel:**

Chair, Judging: Dr. Alan Middleton, Schulich School of Business

#### **Judges:**

Monica Ruffo, Amuse  
Annette Warring, Genesis Media  
Christina Yu, Lowe Roche  
David Kincaid, Level5 Strategic Brand Advisors  
David Leonard, DDB Canada  
Freda Colbourne, Edelman Public Relations  
James MacIntosh, Energizer Personal Care  
Janice Nathanson, Women's College Hospital  
Jim Jaques, formerly with Bell Mobility Inc.  
John Boniface, DRAFTFCB  
Karen Thomson , George Brown College  
Linda Thomas, SMART Technologies Inc.  
Michael Duncan, OSL Marketing Inc.  
Nicolas Gaudreau, Nurun Inc.  
Paul LeBlanc, Extreme Group  
Richard Burjaw, PepsiCo, Inc.  
Robin Garrett, Ontario Tourism Marketing Partnership Corporation  
Rosario (Ross) Cammalleri, Bombardier Inc.  
Rubina Havlin, Scotiabank  
Stephen Harding, Canadian Blood Services

We would like to thank the Canadian marketing community for nominating such an impressive number of people in this year's selections. Your process involvement continues to support both the Marketing Hall of Legends and its Legacy Initiatives. The Marketing Hall of Legends is made possible through its Premier Sponsors: The American Marketing Association Toronto Chapter, Mandrake, Rogers, The Globe and Mail, CTV, and Marketing Magazine. For more information on the MHOL visit [www.marketinghalloflegends.ca](http://www.marketinghalloflegends.ca)

## Is Your Job Search Getting You the Results You Want?

If you aren't getting the results you want from your job search efforts, isn't it time you spoke to the experts? Through a strategic partnership with DestinyME™, a career management firm, we have a high-value service offering to:

- help you create your career plan
- align your career objectives with your values
- present yourself powerfully on paper
- deliver a more powerful interview
- assist you in negotiating the right compensation.

To take action contact:

Meredith Arbus - [marbus@nexcareer.com](mailto:marbus@nexcareer.com) or call 416-972-6843 x 823

Visit our website at [www.destinyme.ca](http://www.destinyme.ca).

Visit **Interviewing for Talent** for more details.

## IESF Announced as "The Largest Retained Executive Search Firm in the World"

IESF (International Executive Search Federation) has attained the No. 1 ranking as the world's largest retained search organization for 2007, with a grand total of 89 offices.

IESF, founded in 2002, is a federation of prominent executive search firms that combine local knowledge with the ability to provide a comprehensive global search capability to meet the needs of its clients worldwide.

Mandrake has been the exclusive Canadian Partner of IESF since 2005. We wholeheartedly congratulate our IESF global partners on this tremendous achievement.

**Click here** for the "Search-Consult" official announcement and **here** for the latest press release on Global Emerging Markets.

Visit us at [www.iesf.com](http://www.iesf.com)

## Security Management and Background Checks: TSM Services Inc. Joins FirstHCM

The Partners of *First Human Capital Management* are delighted to welcome *TSM Services Inc.*, Canada's security and background check organization to the FirstHCM family.

Why do companies invest in security? To protect assets and bolster the bottom line. That's why TSM is committed to helping you Secure Your Success. After all, loss from theft, liability or employee fraud directly impacts your bottom line.

Many Fortune 500 companies choose TSM as their security partner because only TSM is able to offer the top calibre security consulting that is crucial, customer focused, reliable, and offers them peace of mind.

What makes TSM an industry leader is what we call The Total Advantage™, a unique business model that is tailored to your business and maximizes value to you by providing a single integrated source for all your corporate security needs. Through thoughtful planning and partnerships, we are able to offer you a technologically advanced integrated solution that is both cost effective and extremely secure. Imagine what TSM can do for you. Please click **Click here** for detailed description of TSM services.

If you would like more information on how coaching can benefit your organization please contact Stéfan Danis at 416-922-5400 x240.

If your e-mail software is not showing the full graphics of this newsletter, we encourage you to check it out on our website at

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## A Point Of View

Welcome to InterViews Online!

InterViews Online is a service provided by Mandrake to assist you in augmenting and developing your own strategies for success in today's modern workplace.

*A Point of View* will alternate between delivering an opinion on effective career management, and featuring a selection of articles we have chosen with relevant information.

We hope you enjoy this month's selection.

Sincerely,

Stéfan Danis  
CEO and Chief Talent Officer  
Mandrake  
[danis@mandrake.ca](mailto:danis@mandrake.ca)

Normand Lebeau, CRHA  
Président & Gardien en chef de l'expérience Mandrake  
Mandrake Groupe Conseil (Montréal)  
[nlebeau@mandrake.ca](mailto:nlebeau@mandrake.ca)

### **GET THE BEST JOB REFERENCES YOU CAN**

By Tara Weiss for Forbes.com

It's a good sign when a prospective employer asks you for references. It usually means you're a finalist for the job. It's often one of the last steps employers make before making the offer.

How important are those references? It varies from company to company. For many employers a weak reference may not cost you the job, but a strong one can help you nail it.

Click here for tips on how to get the best references possible and get that job!  
[www.forbes.com/2009/06/02/references-jobs-employment-leadership-careers-interviews.html](http://www.forbes.com/2009/06/02/references-jobs-employment-leadership-careers-interviews.html)

### **FINANCE AND ACCOUNTING: WHAT DO EMPLOYERS WANT?**

By Kerry Knapp for monster.ca

If you're looking for a job in finance or accounting, chances are you'll find this formula a cinch: The right opportunity + the right skills = a great new job!

Okay, it's pretty straightforward. If the right position comes up and you've got the skills employers want, the numbers are on your side.

But what skills are today's finance and accounting employers looking for? If you're not sure, take a few minutes to check your own skill set against this list and tally up your own professional assets and liabilities. It's sure to be a profitable exercise!

Click here for the complete article.  
[career-advice.monster.ca/job-hunt-strategy/company-industry-research/finance-and-accounting-what-do-employers-want/article.aspx](http://career-advice.monster.ca/job-hunt-strategy/company-industry-research/finance-and-accounting-what-do-employers-want/article.aspx).

### **MAXIMISING YOUR FREE TIME AT WORK**

by Scott Boyd for CareerAdvice.com

There are always times in every job where you have nothing to do. For some it's a bonus - a break from the routine - for others it's dull and boring.

This article will look at how you can make best use of your free time at work (or skive and get away with it!).

Click here for the complete article.  
[www.jobseekersadvice.com/career\\_advice/articles/maximising\\_your\\_free\\_time.htm](http://www.jobseekersadvice.com/career_advice/articles/maximising_your_free_time.htm)

We welcome your feedback on these articles. Please e-mail us at [enewsletter@mandrake.ca](mailto:enewsletter@mandrake.ca).

A wrap-up of stock activity and major appointments, organized by industry.

T (Toronto Stock Exchange), M (Montreal SE), N (New York SE), Q (NASDAQ), V (Vancouver SE), A (Alberta SE), L (London SE)

## COMMUNICATIONS

*Courtesy of Mandrake*

### Appointment

- Genevieve Boulanger to Bleublancrouge as Director Client Services (Montreal, PQ)
- Cathy Collier to X as President
- Justin Creally promoted to President at High Road Communications
- Natasha Duprey to S.L. Feldman & Associates as Director of Music Supervision Services (Vancouver, BC)
- Patrick Gladney to Northstar Research Partners as Director Social Media
- Claude Malaisson to Allard Hervieu Communication as Consultant (Montreal, PQ)
- James Pelletier to TBWA Vancouver as Account Director and Director Digital Strategy (Vancouver, BC)
- Scott Riches promoted to Vice President, Business Director at Rivet
- Bob Ross to The Hive as Art Director
- Matt Syberg-Olsen to Extreme Group as Associate Creative Director
- Dany Thibault to Allard Hervieu Communication as Consultant (Montreal, PQ)
- Mia Thomsett to TBWA Vancouver as Copywriter (Vancouver, BC)
- Mia Wedgbury promoted to Chief Executive Officer at High Road Communications
- Mark Wilson to PHD as Vice President, Group Director
- Anthony Wolch to TBWA Canada as Executive Creative Director

### Stock activity

*Courtesy of Mandrake*

	Latest Price \$	YTD High \$	YTD Low \$	Symbol
<b>Company</b>				
Cossette	3.06	6.8	2.78	KOS-T
Envoy Capital Group	1.65	2.97	1.1	ECG-T
Interpublic Group of Cos.	5.69	9.69	2.57	IPG-N (US\$)
MDC Partners	6.35	9	2.25	MDZA-T
Omnicom Group	32.18	47.58	20.09	OMC-N (US\$)
Pareto Corp.	0.66	1	0.4	PTO-T
WPP Plc	34.59	56.23	22.35	WPPGY-Q (US\$)

Visit us on the web at [www.mandrake.ca](http://www.mandrake.ca) for more **appointments** and further information about Mandrake!

**Email Us** and let us know what you think about our wrap up of stocks and appointments in the Communications industry!

## CONSUMER

*Courtesy of Mandrake*

### Appointments

- Glenn Fowle to Mentholatum as Director of Sales and Customer Service
- Jean Gattuso promoted to Chief Operating Officer at Lassonde Industries Inc.
- Andrea Gerson to Northern International as Director of Product Development
- Colin Ivey to Red Bull as Director of Sales
- Dave Perkins promoted to President and Chief Executive Officer at Molson Canada
- Guy Schreiber to Chanel Inc. as President

## Stock activity

Courtesy of Mandrake

Company	Latest Price \$	YTD High \$	YTD Low \$	Symbol
Campbell Soup Company	28.88	40.85	24.63	CPB-N (US\$)
Coca-Cola	49.14	58.6	37.44	KO-N (US\$)
Colgate Palmolive	70.55	80.49	54.36	CL-N (US\$)
Corby Distilleries	16.2	20.6	13.16	CDL.A-T
General Mills	54.42	72.01	46.37	GIS-N (US\$)
George Weston Ltd.	61.05	67.43	41.83	WN-T
Heinz	36.41	53	30.51	HNZ-N (US\$)
Johnson & Johnson	55.86	72.76	46.25	JNJ-N (US\$)
Kellogg	44.27	58.51	35.64	K-N (US\$)
Molson Coors Canada	50.5	60	40.25	TPX.B-T
Nike	57.87	69.72	38.24	NKE-N (US\$)
Pepsico Inc.	53.67	75.25	43.78	PEP-N (US\$)
Procter & Gamble	52.62	73.57	43.93	PG-N (US\$)
Revlon	5.07	14.85	2.3	REV-N (US\$)
Saputo Inc.	22.01	29.18	18.38	SAP-T
Unilever PLC	24.24	31.91	16.95	UL-N (US\$)

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## FINANCIAL SERVICES

Courtesy of Mandrake

### Appointments

- Barbara Bellissimo promoted to Chief Agent and Senior Vice President at State Farm Insurance
- Nolan Berg to ATB Financial as Vice President, Marketing (Edmonton, AB)
- Vincent Chahley to FirstEnergy Capital Corp. as Managing Director, Corporate Finance
- Peter Charrington to Citi Private Bank as Chief Executive Officer
- Jean François Courville promoted to Chief Executive Officer at MFC Global Investment Management
- Paula Cruickshank to Business Development Bank of Canada as Vice President, Securitization
- Ian Cunningham to Capital One Canada as Managing Vice President, Chief Marketing Officer
- Derek Dobson to CAAT Pension Plan as Chief Executive Officer and Plan Manager
- Scott Hartz promoted to Executive Vice President, General Account Investments at Manulife Financial Corp.
- John Hastings promoted to Managing Director, Institutional Clients Group at Citi
- George Hopkinson to USC Education Savings Plans as President and Chief Executive Officer
- Nancy Icely to Capital One Canada as Vice President, Chief Risk Officer
- Paul Knight to UBS Canada as Chairman and Chief Executive Officer
- Scott Lennox to The Economical Insurance Group as Vice President, Pricing, Research and Development
- Rob Livingston to Capital One as Managing Vice President, Chief Operating Officer
- John McNain to Capital One Canada as Vice President, Strategy and Products
- Madhav Murti promoted to Vice President, Business Process Management at Ontario Teacher's Pension Plan
- Cynthia Stark promoted to Vice President, Brand and Advertising at Scotiabank
- Michael Tait to UBS Securities Canada as Managing Director, Head of Canadian Equity Sales
- Warren Thomson promoted to Chief Investment Officer at Manulife Financial Corp. and Chairman of MFC Global Investment Management

- Chris Van Kooten to The Economical Insurance Group as Vice President, Corporate Actuarial
- Antonio Vianna to HSBC Securities as Senior Vice President, Regional Director, Eastern Canada
- Ted Wilby to Capital One Canada as Senior Director, Associate General Counsel
- Felix Wu to Capital One Canada as Senior Director, Chief Financial Officer

## Stock activity

*Courtesy of Mandrake*

	Latest Price \$	YTD High \$	YTD Low \$	Symbol
<b>Company</b>				
American Express	26.36	45.82	9.71	AXP-N (US\$)
Bank of Montreal	45.44	51.74	24.05	BMO-T
Bank of Nova Scotia	40.41	52.19	23.99	BNS-T
CI Financial	19.49	24.89	10.6	CIX-T
CIBC	55.2	66.82	36.51	CM-T
IGM Financial	41.92	47.8	24.2	IGM-T
Manulife Financial	21.78	38.69	6.94	MFC-N (US\$)
National Bank of Canada	53.11	54.58	24.25	NA-T
Royal Bank of Canada	45.77	51.5	25.52	RY-T
Sun Life Financial Inc.	27.83	45.3	11.52	SLF-N (US\$)
TD Bank	58.8	69.65	32.37	TD-T

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## **INTERNET SERVICES**

*Courtesy of Mandrake*

### Appointments

### Stock activity

*Courtesy of Mandrake*

	Latest Price \$	YTD High \$	YTD Low \$	Symbol
<b>Company</b>				
Amazon.com	86.6	91.75	34.68	AMZN-Q (US\$)
eBay	17.77	29.6	9.91	EBAY-Q (US\$)
Entrust	1.83	3.41	0.98	ENTU-Q (US\$)
ETrade Financial	1.48	4.05	0.59	ETFC-Q (US\$)
Expedia	16.22	22.68	6	EXPE-Q (US\$)
IAC/InterActiveCorp.	16.31	21.7	13.23	IACI-Q (US\$)
Intuit Inc.	28.51	32	20.183	INTU-Q (US\$)
Novell	4.14	6.71	2.49	NOVL-Q (US\$)
priceline.com	117.27	134.5	45.15	PCLN-Q (US\$)
Red Hat	20	23.38	7.5	RHT-N (US\$)
Yahoo!	16.31	26.86	8.94	YHOO-Q (US\$)

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## MEDIA

*Courtesy of Mandrake*

### Appointments

- Dora Alexander promoted to Vice President of Advertising Sales at Outdoor Broadcast Network
- Marie-José Desmarais to Châtelaine Magazine as Publisher
- Roger Dunbar promoted to Vice President of Business Development and Marketing at the Globe and Mail
- Jane Macnaughton promoted to Chief Financial Officer, Operations and Strategic Planning at S-Vox
- Terry Markus promoted to Executive Vice President and General Counsel at S-Vox
- Scott Moore promoted to General Manager of Media Sales and Marketing at CBC Sports
- Mark Prasuhn promoted to Chief Content Officer and Chief Operating Officer at S-Vox
- John Stackhouse promoted to Editor in Chief at the Globe and Mail
- Christian Trudeau to Transcontinental Inc. as President, Marketing Communications

### Stock activity

*Courtesy of Mandrake*

	Latest Price \$	YTD High \$	YTD Low \$	Symbol
<b>Company</b>				
Astral Media	30.2	34.54	19.41	ACM.A-T
CanWest Global Communications	0.38	3.66	0.19	CGS.A-T
Corus Entertainment	15.39	20.3	10.69	CJR.B-T
Magna Entertainment	0.3	14.6	0.3	MEC.A-T
Rogers Communications	34.15	47.49	27.72	RCI.A-T
Shaw Communications	18.65	24.2	17.37	SJR.B-T
Time Warner Inc.	25.98	37.469	15.409	TWX-N (US\$)
Torstar Corp.	5.25	15.73	3.93	TS.B-T
Transcontinental Inc.	8.55	18.11	5.42	TCLA-T
TVA Group	8.99	16.24	4.81	TVA.B-T

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## HEALTHCARE

*Courtesy of Mandrake*

### Appointments

- Susanne Bjerno to Guelph General Hospital as Vice President, Chief Financial Officer and Chief Information Officer (Guelph, ON)
- Dr. David Ostrow to Vancouver Coastal Health as President and Chief Executive Officer (Vancouver, BC)
- Peter Szota to Grand River Community Health Centre as Executive Director

### Stock activity

*Courtesy of Mandrake*

	Latest Price \$	YTD High \$	YTD Low \$	Symbol
<b>Company</b>				
Abbott Labs	44.53	60.78	41.27	ABT-N (US\$)
Astrazeneca PLC	40.66	49.85	29.96	AZN-N (US\$)
Biovail	13.19	15.38	7.84	BVF-T
Bristol Myers Squibb	19.53	23.98	16	BMY-N (US\$)
Eli Lilly & Co.	33.8	49.78	27.21	LLY-N (US\$)
GlaxoSmithKline PLC	33.57	49.48	27.152	GSK-N (US\$)
Merck & Company	25.72	38.9	20.05	MRK-N (US\$)
Novartis AG	40.01	61.3	33.342	NVS-N (US\$)
Novo-Nordisk	51.95	68.35	41.35	NVO-N (US\$)
Pfizer	14.27	20.13	11.62	PFE-N (US\$)

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## RETAIL

*Courtesy of Mandrake*

### Appointments

- Johanne Choinière promoted to Senior Vice President, Ontario division at Metro Inc.
- Shannon Hallett to Kensington Tours as Vice President Finance
- Greg McKenzie to Ontario Lottery and Gaming Corporation as Senior Vice President, Lottery
- Robert Sawyer promoted to Executive Vice President and Chief Operating Officer at Metro Inc.

### Stock activity

*Courtesy of Mandrake*

	Latest Price \$	YTD High \$	YTD Low \$	Symbol
<b>Company</b>				
Alimentation Couche-Tard	13.48	16.7	10.32	ATD.A-T
Best Buy	38.95	48.99	16.42	BBY-N (US\$)
Canadian Tire Corporation	65.75	75.49	41	CTC-T
Danier Leather	4.9	6.5	2.2	DL-T
Forzani Group	14.58	17	6.56	FGL-T
Home Depot	24.24	30.74	17.05	HD-N (US\$)
Indigo Books & Music	13	17	10.51	IDG-T
Jean Coutu Group (PJC)	9.59	9.95	6.01	PJC.A-T
Le Chateau	10.25	14.24	6.31	CTU.A-T
McDonald's Corp.	59.18	67	45.79	MCD-N (US\$)
Metro Inc.	36.47	40	23.81	MRU.A-T
Reitmans (Canada)	12.1	16	7.75	RET-T
Sears Canada	19.9	25	15	SCC-T
Shoppers Drug Mart	45.36	58.23	41.39	SC-T
Staples Inc.	20.675	26.57	13.57	SPLS-Q (US\$)
Wal-Mart	50.98	63.85	46.25	WMT-N (US\$)

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## TECHNOLOGY

*Courtesy of Mandrake*

### Appointments

- Roland Aurich to Siemens Canada as President and Chief Executive Officer
- Bruce Cousins to Ballard Power Systems as Chief Financial Officer
- Michael Goldstein to Ballard Power Systems as Vice President and Chief Commercial Officer
- Sara Moore to Data & Audio Visual Enterprises Wireless as Vice President, Marketing
- Michael Stephens to Atria Networks as Vice President, Marketing and Product Development (Markham, ON)

### Stock activity

*Courtesy of Mandrake*

	Latest Price \$	YTD High \$	YTD Low \$	Symbol
Company				
3Com Corp.	5.02	5.05	1.43	COMS-Q (US\$)
Apple	143.36	186.78	78.2	AAPL-Q (US\$)
Dell Inc.	12.57	26.04	7.84	DELL-Q (US\$)
Hewlett-Packard Co.	36.999	49.2	25.39	HPQ-N (US\$)
IBM	108.67	130.93	69.5	IBM-N (US\$)
Ingram Micro	17.23	20.01	8.65	IM-N (US\$)
Intel	16.415	24.75	12.05	INTC-Q (US\$)
JDS Uniphase	6.1	12.74	2.01	JDSU-Q (US\$)
Microsoft	22.11	29.57	14.87	MSFT-Q (US\$)
Open Text	38.12	44.6	27.01	OTC-T
Oracle Corp.	21.06	23.62	13.8	ORCL-Q (US\$)
QLogic	13.7	20.21	8.69	QLGC-Q (US\$)
SAP AG	42.9	59.42	29.31	SAP-N (US\$)
Sun Microsystems	9.23	12.38	2.595	JAVA-Q (US\$)
Xerox Corp.	7.1	14.62	4.12	XRX-N (US\$)

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## HUMAN RESOURCES

*Courtesy of Mandrake*

### Appointments

- Lori Child to Consumer Impact Marketing as Vice President Human Resources

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## NOT FOR PROFIT

*Courtesy of Mandrake*

### Appointments

- Keith Dee to Community Living Ontario as Director of Membership
- Peter Goodhand promoted to President and Chief Executive Officer at the Canadian Cancer Society
- Digvir Jayas promoted to Vice President, Research at The University of Manitoba
- Catherine Karakatsanis to Professional Engineers Ontario as President
- Sandra Kegi to The Association of Canadian Compliance Professionals as Executive Director
- Joanne Keselman promoted to Vice President (Academic) and Provost at The University of Manitoba
- Dale Ripplinger promoted to President at The Canadian Real Estate Association
- Michael Salvatori to the Ontario College of Teachers as Registrar and Chief Executive Officer
- Karen Sterling to CWB Group as Vice President, Product Development
- Honourable Susan Whelan to the Canadian Cancer Society, Ontario Division as Chief Executive Officer

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